

Charitable Remainder Trusts: They Don't Have to Lockup Assets for Life

By: Evan Unzelman, President Sterling Foundation Management and Martin M. Shenkman, Esq.

1

1

General Disclaimer

- The information and/or the materials provided as part of this program are intended and provided solely for informational and educational purposes. None of the information and/or materials provided as part of this power point or ancillary materials are intended to be, nor should they be construed to be the basis of any investment, legal, tax or other professional advice. Under no circumstances should the audio, power point or other materials be considered to be, or used as independent legal, tax, investment or other professional advice. The discussions are general in nature and not person specific. Laws vary by state and are subject to constant change. Economic developments could dramatically alter the illustrations or recommendations offered in the program or materials.

2

2

Some Taxpayers Worry that Using a CRT Ties up Assets For Life

- CRTs do not necessarily tie up assets for life.
- While most CRTs will remain good fits for taxpayers throughout their lifetimes, certain situations (often related to a major life event) can lead to misalignment between the taxpayer's current situation and the CRT they established many years before.
- At the CRT's inception, or even when discussing the CRT conceptually taxpayers should understand that at anytime they have the ability to make changes to a CRT plan.

3

3

Options to Consider

- Sell their income interest for cash.
- Terminate the CRT and accept the 7520 valuation for their income interest.
- Give their income interest to the CRT's remainderman (thus terminating the CRT) and receive an additional tax deduction.

4

4

Options to Consider (Continued)

- Use their income interest to create a new CRT with different terms ("CRT rollover").
- Understanding these options will leads to more CRT creations. Why? If a client understands that a CRT isn't necessarily a lifetime obligation, they are often more willing to pull the trigger on creating one in the first place.

5

5

Additional information

- **Evan Unzelman, President Sterling Foundation Management**
eunzelman@sterlingfoundations.com
- **Martin M. Shenkman**
shenkman@shenkmanlaw.com

  

6

6
